UTSHO MAJUMDER JOY

Techno-Functional Consultant | Odoo Developer | ERP Solution Consultant

Mirpur,Dhaka,Bangladesh | +8801620389211 | utshojoy1@gmail.com

LinkedIn: linkedin.com/in/utsho-majumder-joy | GitHub: github.com/utshojoy1

PROFESSIONAL SUMMARY

Results-driven Odoo Functional Consultant with extensive experience leading end-to-end ERP implementations across multiple industries. Expertise in business process reengineering, solution architecture, stakeholder management, user adoption, and ERP project delivery. Proven ability to translate complex business requirements into scalable Odoo solutions, ensuring operational excellence and sustainable growth. Dedicated to helping organizations maximize their ERP investment through strategic consulting, process optimization, and continuous improvement.

ODOO EXPERIENCE

Odoo Versions	Odoo 18, Odoo 19
Odoo Experience	1–2 years
Total Professional Experience	5–6 years
Languages	English (Professional), Hindi (Conversational), Bengali (Native), Spanish (Basic)
Client Size	Mid-market — 50 to 200 users
Industries	Garments & Apparel; Food & Beverage; FMCG; Textile & Fabric; Pharmaceutical; Manufacturing; Wholesale Trading; Consumer Goods Distribution; Commodity Trading; Import & Export; Supermarkets & Grocery; E-Commerce & Online Retail; Fashion & Lifestyle; Multi-Outlet Retail Chains; IT Services & Software; Accounting & Audit Firms; Marketing & Advertising; Consulting & Professional Services; Engineering & Contracting; Travel & Tourism; Media & Publishing; Healthcare & Hospitals; NGO & Non-Profit; Education & Training

MODULE EXPERTISE

- Inventory & WMS — Expert
- Website & eCommerce — Expert
- Human Resource Management — Proficient
- Odoo Studio — Expert
- Accounting & Finance — Familiar
- CRM — Expert
- Project & Timesheets — Expert

ENGAGEMENT & DELIVERY CAPABILITIES

- Module-Specific Implementation; Full End-to-End Implementation; Data Migration Planning & Execution
- Odoo Health Check & Audit; Version Upgrade & Migration; End-User Training Delivery
- Business Process Analysis & Gap Assessment; Customization Requirements & Specs Writing
- Independent demos; End-user training; Requirements & GAP analysis
- Documentation: Functional Specs, Training Manuals, Project Roadmap, Test Scripts

PROJECT HIGHLIGHTS

Stateside Distribution | Wholesale Trading | SME — under 50 users | Odoo 18 | Co-Lead — shared leadership
Engagement: Full End-to-End Implementation; Module-Specific Implementation; Version Upgrade & Migration; Post-Implementation Support; Odoo Health Check & Audit

PANARO SRL | Chemical & Plastics | SME — under 50 users | Odoo 19 | Lead Consultant — owned independently
Engagement: Full End-to-End Implementation; Module-Specific Implementation; Post-Implementation Support; Version Upgrade & Migration; Odoo Health Check & Audit

Utile Trade LLC | Wholesale Trading | SME — under 50 users | Odoo 19 | Lead Consultant — owned independently
Engagement: Full End-to-End Implementation; Version Upgrade & Migration; Odoo Health Check & Audit; Post-Implementation Support; Module-Specific Implementation

Oxitech Global Ltd | Pharmaceutical Distribution | SME — under 50 users | Odoo 19 | Co-Lead — shared leadership

Engagement: Full End-to-End Implementation; Module-Specific Implementation; Version Upgrade & Migration; Odoo Health Check & Audit; Post-Implementation Support

TECHNICAL & PROJECT MANAGEMENT CAPABILITIES

- Technical depth: API integrations, Odoo.sh & server deployment, ORM & XML views, Python coding, PostgreSQL, custom module development
- Pre-sales exposure: Proposal writing & negotiation, direct prospect interaction, revenue target accountability
- Customer success: Proactively identifies upsell and expansion opportunities within existing accounts
- Project management: Primary PM responsible for client & stakeholder management, technical team & sprint management, timeline & budget ownership
- Largest team coordinated: 2–3 people | Methodology: Agile (Scrum / Kanban)
- Team leadership: Active team lead; teams of 2–5 people; Functional Team (consultants) and Technical Team (developers/engineers)

PROFESSIONAL EXPERIENCE

TulipTech | Techno-Functional Consultant & Odoo Developer
February 2025 – Present | Leicester (1 year 7 months)

- Custom module development across Sales, Inventory, Accounting, HR, CRM and related workflows.
- Odoo.sh and on-premise deployment and maintenance.
- API integrations including shipping, payment gateways and CRM systems.
- Odoo Studio, automated actions, server actions, QWeb reports, PDF customization and email templates.
- PostgreSQL query optimization, data migration, frontend development with XML, JS, CSS and Owl.
- End-to-end Odoo implementation, business process automation, custom dashboards, KPI metrics, third-party integrations, audits and performance tuning.

TulipTech | Web Developer
September 2024 – Present | Leicester, England, United Kingdom (2 years)

- Developed and maintained custom WordPress and PHP websites with focus on performance and scalability.
- Built eCommerce solutions using Shopify and Shopify Plus and integrated complex APIs.
- Created responsive interfaces using Tailwind CSS, Framer, Webflow and GSAP.
- Developed and integrated Odoo modules into business workflows.
- Worked with Node.js, MySQL and AWS for server-side applications, databases and cloud operations.
- Managed client requirements, timelines, quality delivery and project communication.

Spark Tech | Senior Web Developer (CMS)
January 2024 – September 2024 | Dhaka, Bangladesh (9 months)

- Led the team, supported teammates with technical problem solving and worked toward team targets.
- Communicated with clients to improve project outcomes and organized the team to complete projects on time.
- Contributed to company growth and delivery quality.

Firstserve Global Limited | System Analyst
June 2021 – February 2024 | Dhaka, Bangladesh (2 years 9 months)

- Worked as a System Analyst while contributing to web and technical operations.

Firstserve Global Limited | Web Developer
January 2020 – February 2024 | Dhaka, Bangladesh (4 years 2 months)

- Developed and customized WordPress websites and themes, implemented new features and monitored live-site performance.
- Worked with Elementor, HTML/CSS layouts, hosting and servers, website speed optimization, analytics and GTM.

EDUCATION

Bachelor of Science (B.Sc.) in Computer Science & Engineering — Bangladesh University of Business & Technology (BUBT), January 2020 – June 2024

HSC, Science — Monipur High School & College, July 2016 – May 2018

SSC, Science — Monipur High School & College, January 2006 – January 2016

AVAILABILITY & WORK PREFERENCES

- Arrangement: Full-time, Freelance & Contract, Remote, Part-time
- Availability: 1 month notice

CREDENTIALS & LINKS

- Odoo Certification: None
- LinkedIn: https://www.linkedin.com/in/utsho-majumder-joy/
- GitHub: https://github.com/utshojoy1